

THE
ISSUE #3
OCTOBER 2017

ONLINE
EDITION



KIN

NEWS & VIEWS FROM JENKINS
We Care, We Deliver, We Grow

SPREADING OUR WINGS



Stringers used to construct aircraft wings



Side Loading Forklift Truck transporting the 60 feet long stringers



Audrey McCurdy and Gary Rutter
In our West Lewis Warehouse

Although we are proud to be the market leader in the forest products sector, there is more to Jenkins logistics solutions than meets the eye.....

Since 1st December 2013, Jenkins has provided a professional logistics, customs clearance and customer care service to Arconic, an American manufacturing company. Arconic specialises in lightweight metals engineering and manufacturing aluminium, titanium and nickel products used worldwide in the aerospace industry. With a Head Office in Pittsburgh, Pennsylvania, Arconic has numerous sites throughout the US – we deal with three mill sites at Davenport (Iowa), Lafayette (Indiana), Halethorpe (Maryland) and an aluminium forging plant at Cleveland (Ohio). The particular products Jenkins handle are known as ‘Stringers’, and are produced by Arconic both in the world’s largest aluminium-lithium plant in Lafayette and also in Halethorpe. In varying lengths of aluminium from 1 metre to 21 metres, the imported stringers form a fundamental part of aircraft wings. Those we handle are sent directly to Airbus and Northern Aerospace for inclusion in the manufacture of their aircraft, for example the new Airbus A380.

Previously managed by Charles Gee and Co, their decision to wind up and seek a

Wallasey in the spotlight...

buyer coincided with Jenkins’ thoughts on diversifying and we took over this successful operation almost 4 years ago. To our delight the staff working with Charles Gee and Co. on this contract transferred to Jenkins at this time.

Gary Rutter and Audrey McCurdy manage the Arconic business for Jenkins at our West Lewis site in Wallasey. With almost 45 years expertise between them, they run a tight operation and have deservedly won high praise from Phil Francis, Arconic’s UK Sales Manager, ‘We rely on strategically important Service Providers, as an extension of our global customer service. In the United Kingdom we partner with Jenkins for all imports from the United States. Jenkins are considered to be a trusted Business Partner, who exceed the needs of Arconic and our customers.’

Gary and Audrey work closely together to deliver the highest standards of customer service to both Arconic and their UK customers. From liaising

with each of the afore-mentioned US mills on shipments and organising transportation to the UK through a

provider in Knoxville, Tennessee, they ensure the products arrive in line with customer expectations. By building strong relationships and working hard to understand and meet the different customs clearance procedures of each of these customers, Gary and Audrey ensure the products are cleared quickly and delivered to the customer within a 4-day window as far away as Southampton, Milton Keynes, Nottingham and Consett.

Gareth Denne takes responsibility for unloading and storing the products in the warehouse once they arrive in the UK. As some of the products can be up to 21 metres long, Jenkins decided to purchase a side-loading forklift truck with the ability to get into awkward corners. This ensures the safe manoeuvring of these specialist products from truck to warehouse and back again for delivery. Gareth takes care to ensure the stock is carefully handled and stored in the most efficient way to maximise warehouse space.

It’s thanks to the dedication, hard work and high standards of our Arconic team of three, that we have a consistently ‘high flying’ and profitable business under our wings!



Gareth Denne driving the Side Loading Forklift Truck



60 feet long stringers stored in the West Lewis Warehouse ready for transportation to Arconic’s UK customer



IN THE HOT SEAT

STEVE HAINES

OPERATIONS MANAGER,
SHEERNESS



What does your job entail and how long have you been doing it?

I am responsible for legal compliance of our own fleet, currently 4 trucks and 7 trailers. Along with 6 staff based at the site, I liaise with customer care regarding all issues with stock repairs and stock availability to ensure the timely dispatch of stock for all our customers! This also involves dealing directly with Peel Ports Sheerness regarding all issues with loading, discharge of vessels, stock movements and damages; also, the direct control of vehicles entering Peel Ports Sheerness whilst loading on behalf of Holmen, Resolute & White Birch ETC. It's busy!

What do you love most about your role?

The variety within my job role makes it mostly enjoyable, but at times challenging and frustrating.

How do you spend your spare time?

I go to a fitness studio 5 times a week. I also enjoy spending time with my grandchildren (Noah and Penelope). I like dining out, usually once a week, with my wife Tracey and our friends.

What are your top 3 Desert Island Discs?

My top 3 tunes are all Romantic ballads!!! Thunder struck (ACDC); Until the End of the World (U2); Ace of Spades (Motorhead).

In your opinion, what is the best movie of all time and why?

Unfortunately, I can't name just one movie as the best - there are so many great movies with some yet to be made I'm sure! But I will include some of my favourites all for different reasons!

THE HOBBIT, LORD OF THE RINGS, DÉJÀ VU, THE GIRL WITH THE DRAGON TATTOO, DIVERGENT, SILENCE OF THE LAMBS.

What is your 'claim to fame'?

Lord Sebastian Coe told me my son had run faster than he had when he was my son's age!

If you could choose 6 people to have dinner with - dead or alive - who would they be and why?

Princess Diana, Marilyn Monroe, Alexandra Daddario, Keira Knightley, Audrey Hepburn, Liv Tyler. Reason why... I like their names!!!!

MAKING THE GRADE



Graduate Trainees (left to right): David Fitzpatrick, Michael Hill, Joanne Stranaghan and Daniel Huey



David Fitzpatrick

Jenkins launched its Graduate Trainee Programme (GTP) in 2016, and we currently have four recent graduates undertaking the 18-month programme, all of whom are at different stages of their journey. Let's introduce you to them:



Michael Hill

David Fitzpatrick: I studied Law and then a Master's in Business at Queen's University, Belfast (QUB). I have worked in the Transport team covering the Liverpool, Hull and Sheerness depots. Soon I hope to move on to work with the customer care team. It's been very enjoyable and I have learnt a lot about the business in the last year.

Michael Hill: After graduating with a 2:1 in Business and Management, I joined the GTP in April 2017, and I've been with the Transport team in Liverpool since then and am progressing in my development.



Joanne Stranaghan

Joanne Stranaghan: I studied Business Management at QUB, graduating in July 2016. Since joining in May 2017, I have been placed within the customer care department. I have found the role challenging, but very rewarding and enjoyable so far.

Daniel Huey: I graduated from QUB in 2016 and have spent the last year with Jenkins, working in various departments including Customer Care, Accounts, Commercial and now Transport. Each department has taught me new skills and it has given me an all-round understanding of the business.



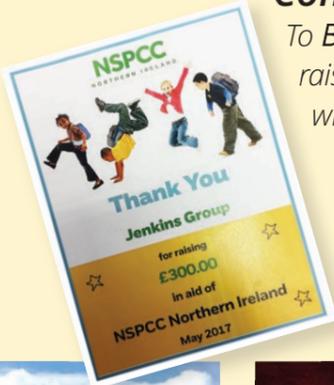
Daniel Huey

The aim of the Programme is to give valuable hands-on industry experience within different areas and locations of our business. If you can demonstrate that you can add value and excel, there is the potential to create a long-term career with us. If you want to find out more please contact the HR Department.

KIN FOLK!



something to shout about...



Congratulations to Phyl Lavery on becoming Mrs Thompson. To Belfast's Head Office Team who held a coffee morning in May and raised a fabulous £300 for the NSPCC NI Branch. To Gerard McManus who became a grandfather on July 31st to the gorgeous Sophie Anna.

Goodbye to Isaac Adrian, undergraduate placement student based in Belfast. Isaac returns to the University of Ulster at Jordanstown to complete his Transportation degree – good luck in your final year!!!

SAY HELLO!



Phyl Thompson



Sophie Anna



Isaac Adrian

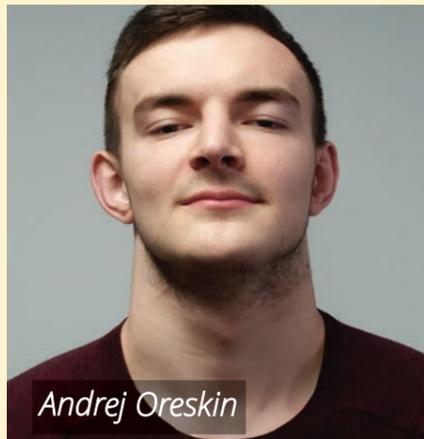
to our new members of staff...

Aaron Binns Transport Coordinator who joined us on 21st August and is based at our LIFT 3 Office in Liverpool. Andrej Oreskin who joined us on 7th August as Night Shift Transport Coordinator, again based at LIFT 3 in Liverpool. Curtis Beggs who has joined the Belfast Customer Care Support team. Tracey Ramsey-Reid who became a permanent member of the Accounts team based in Belfast. At LIFT in Liverpool, we welcome Victor Styles, Steven Tonge, and Alan Tromp as Tug Drivers and Victoria Carr as Cleaner for the LIFT site. And in Hull, the following new employees have joined our Port Operatives team - Stephen Sengupta, Steven Shortland, Declan Urry-Walker, Daniel Osbourne, Paul Reveley, Michael Gibson, Mairis Sadinous, Jara Ali and Robert Wood.

A huge welcome to all!!



Aaron Binns



Andrej Oreskin



Curtis Beggs



Tracey Ramsey-Reid



Victor Styles



Steven Tonge



Alan Tromp



Daniel Osbourne



Steven Shortland



If you have some news you'd like to share, please let us know and send your story and picture if you have one, to: thekin@jenkinsgroup.com



Stage 1 - The Siwertell in Operation | Stage 2 - Shovels working in the ship's hold - Danny Palmer driving the truck in the foreground and Danny Rogers driving the other | Stage 3 - Trimming out - Stevedores from left to right - Danny Taylor, Matthew Thompson, Gerry Thompson and Kenny Smirk



A SOLID BUSINESS

Multinational cement processors, Titan Cement, ship about a quarter of a million tonnes of cement through the Port of Hull each year. Jenkins Shipping provides stevedoring services on the Titan vessels which arrive from the Greek Port of Drepano every month.

The discharge process commences when the cement is extracted from the vessels using a device called a 'Siwertell'. The Siwertell is operated by remote control, corkscrewing through the cement, sucking it out onto a conveyor system which carries it into Titan's cement stores. At this point in the discharge, about 600 tonnes of cement is discharged every hour! As discharge progresses, the Siwertell is unable to suck efficiently from the corners of the hold, so shovels and bobcat trucks are introduced into the ship's hold to push the remaining cement into the centre to assist the Siwertell. Every last particle of cement has to be cleaned out of the ship's hold before discharge is complete. In a process called trimming, a team of our stevedores enter the ship's hold and with broom-like squeegees push the remaining particles into piles, then into a skip for discharge. Once discharge commences on a cement ship it continues 24 / 7 until completion, which can take in total up to 4 / 5 days. Given the nature of the cargo our stevedores have to wear specialist PPE during the operation including disposable overalls, P3 dust masks and safety helmets. The Shovel and Bobcat operators wear bespoke safety masks which makes them look like astronauts!

Our thanks to all those involved in working at these vessels. It certainly is hard work and their dedication to the tasks has helped to make the contract with Titan the solid success that it is.



SAY CHEESE - WINNER!

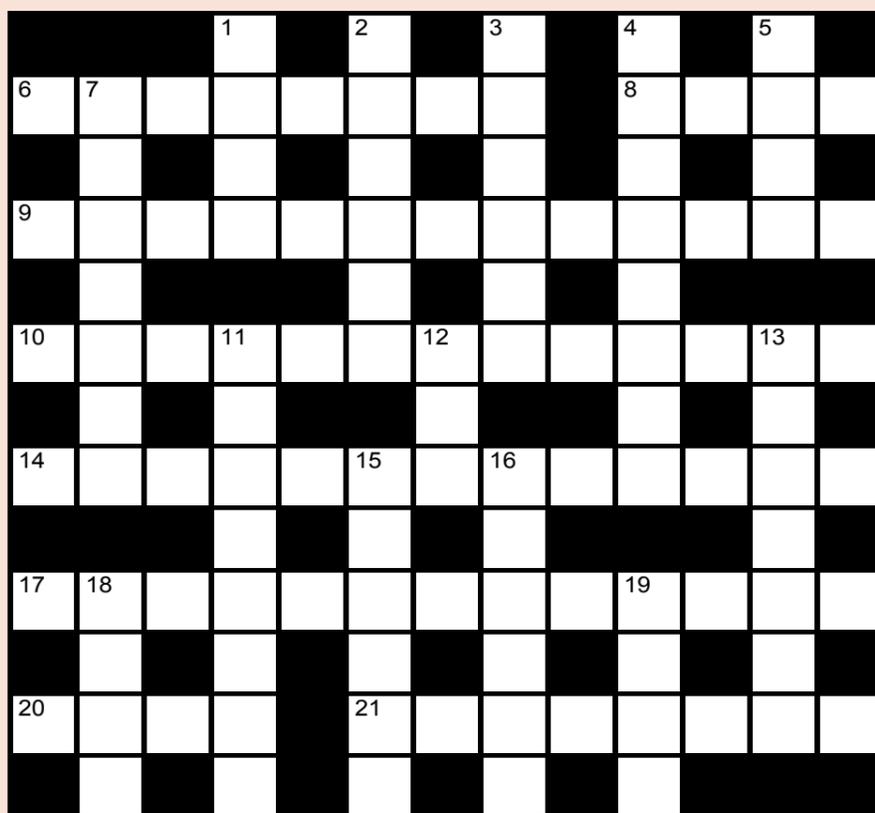
Congratulations to Plamena Panayotova on winning an extra day's paid leave for her excellent entry in to the holiday pic competition. The picture was taken in Glenveagh National Park, County Donegal in the North West of Ireland. Wish we were there!

ACROSS

- 6 Relinquish a throne (8)
- 8 Tibetan oxen (4)
- 9 Mayonnaise (5,8)
- 10 Expert in atmospheric conditions (13)
- 14 Rebirth of the soul in a new body (13)
- 17 Meteorologist (13)
- 20 Unknown (4)
- 21 Freeze (8)

DOWN

- 1 Turkish currency (4)
- 2 Outlaw (6)
- 3 Breakfast food (6)
- 4 Power of vision (8)
- 5 Related by blood (4)
- 7 Blind system of writing (7)
- 11 Lack of variety (8)
- 12 Belonging to us (3)
- 13 Exhibitionist (4-3)
- 15 Prejudice against old people (6)
- 16 Baby's feeding bottle cap (6)
- 18 Sicilian volcano (4)
- 19 Clarets (4)



Puzzle no.2 - July edition - answers: Across: 7 Europe, 8 Edison, 9 Odds, 10 Delicate, 11 Unite, 12 Twosome, 14 Old-time, 16 Adult, 19 All right, 20 Oath, 21 Lessen, 22 Shadow. Down: 1 Duodenal ulcer, 2 Dorset, 3 Tends, 4 Yellows, 5 Circus, 6 Contemplation, 13 Imagine, 15 Thrust, 17 Doodad, 18 Stash



TIP FOR THE QUARTER!

SLIPS, TRIPS AND FALLS

Slips, trips and falls are the most common cause of injury at work, and poor housekeeping is the main reason they happen. In the office areas, remember to place bags, waste paper bins, etc. well under desks. Please ensure that any storage boxes should be in the vicinity temporarily and not left unattended, but returned to the appropriate storage facility. On quaysides, sheds, open spaces etc, items such as lifting gear, dunnage, skids and forklift toes should be stored away from main walkways to reduce the risk. Remember to report anything you think is a hazard. These simple measures will go a long way to reducing accidents in our business.



If you'd like to contribute to the next issue, send us your news, views and pictures by November 20th to: thekin@jenkinsgroup.com